

THERE ARE MANY WAYS TO STAY ON THE LOOP

- Attend Townhalls
- Sign up for newsletter
- Visits to district or capital offices
- Social media





THERE ARE MANY WAYS TO STAY ENGAGED

- Phone calls
- Letter, postcards, and emails
- Visits to district or capital offices
- Local press (like letters to the editor)
- Social media
- FUN FACT: staffers record many of these interactions + bring to their boss (especially by volume)



WHY ENGAGE?



9 out of 10 (91%) congressional staffers surveyed said it would be helpful to have information about the impact the bill/issue would have on the district or state.

ONLY 9%

say they receive that information frequently.

-Congressional Management Foundation (2015)



WHY ENGAGE?



Similarly, 79% said a personal story from a constituent related to a bill or issue would be helpful.

-Congressional Management Foundation (2015)

ONLY 18%

say they receive that information frequently.



RELATIONSHIP BUILDING IS A LONG-TERM EFFORT



When asked what advocacy groups should do more of to build relationships with the office, 79% of staff surveyed said "meet or get to know the Legislative Assistant with jurisdiction over their issue area" and 62% said "meet or get to know the District/State Director."



COLUMBAN ADVOCATES MEETING WITH SENATOR FEINSTEIN'S STAFF

-Congressional Management Foundation (2015)



HOW TO CONDUCT "IN-PERSON" MEETINGS



1. REQUEST AN APPOINTMENT

- Visit your Elected official's website and find their contact information
- Contact the Scheduler in your elected representative's office to make an appointment.
- Try to get an appointment with the rep and if you can't, then the most relevant staffer.
- Confirm the visit by phone/email a day or two before the appointment.





2. DO YOUR RESEARCH

- Research your issue.
- Practice your story
- Do research on your rep's likely position on the issue
- Think of questions and counter arguments that may come up and plan possible responses.





3. MAKE A PLAN FOR THE VISIT

- Decide what you will specifically ask your rep to do (e.g., co-sponsor a bill, speak on the issue, vote for a bill, etc.).
- If you're meeting as a group, decide who will say what during the meeting.
- Spokesperson
- Timekeeper
- Speakers
- Practice the visit.
- Prepare a short, written summary of your position and send it a few days before your visit.

4. DO THE VISIT

- Introduce your group and express appreciation for your rep's work. Be specific.
- Share your personal and/or communal experience about the issue.
- Ask for specific action (e.g., co-sponsor a bill, speak on the issue, vote for a bill, etc.).
- If your rep supports your ask, ask them for ways that you (or your group) could support their work.
- If your rep doesn't support your ask, ask them what it would take to get them to support the issue or bill.

THINGS TO KEEP IN MIND DURING YOUR VISIT

- You're the expert.
- BUT, if you can't answer a question you're asked, that's okay. Volunteer to find out and get back to them.
- Find a common value.
- Stay on message. Bring the conversation back to your message if it goes off track.
- End with a thank you.



5. FOLLOW-UP ON THE VISIT

- Send a thank you note to your rep with a summary of your conversation.
- Send the answer(s) to any question(s) you said you'd research.
- Continue the build the relationship with your rep and their office. There are many ways you can do this!
 - a. On social media
 - b. In local press



What's included?

- Step-by-step "howto" guides
- Worksheets
- Pro-tipssubheading



How to influence policy get your message into the media and build relationships with your Members of Congress







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QUESTIONS?



STAY IN TOUCH

VISIT US ONLINE WWW.COLUMBANJPE.ORG

CONTACT US CCAOPROGRAMS@COLUMBAN.ORG







THANK YOU!

